



LA REO TEAM

Servicing Los Angeles and Ventura Counties

Leon Oransky

Broker-Associate
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Pinnacle Estate Properties
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Performance Snapshot

- 98 % SALES PRICE TO BPO
- 85% OF REO's GO UNDER CONTRACT WITHIN 30 DAYS OF LISTING
- 72% SUCCES RATE OF CFK NEGOTIATIONS
- 100% OF BUYERS ARE QUALIFIED & THEIR FUNDS VERIFIED PRIOR TO SUBMISSION OF ALL OFFERS

Awards

- Top 10 companywide (600+ agents) 2003, 2007-2010
- Top Listing Agent 2003, 2008-2010
- Top Number of Sales 2001, 2003-2005, 2008-2010

REO Systems

RES.NET, Equator, DARES, DipoSolutions, Pyramid, Aspen Grove, LPS Invoice

Mission Statement

Exceed the clients' goals in the sale and service of all their properties

REO Marketing Specialist

Providing exceptional service with the highest level of care and expertise and catering to busy asset managers with a set of specialized skills including...

Task Completion Before Due Date • Accurate Evaluation
24 Hour Marketing • Immediate Response Field Team

Services Offered

- Occupancy Verified & reported within 6 hours of assignment
- BPO's completed within 24 hours
- Weekly property inspections
- Trash out, lawn and pool services or direct assistance to preservation company
- Code violation compliance
- Excellent communication with asset managers and all vendors
- Full suite of REO services

Professional Experience – 14+ years of experience in REO and related aspects of the real estate field

2007 - present REO Marketing Specialist, Director of LA REO Team

2002 - 2007 Broker-Associate with Pinnacle Estate Properties Inc

1997 - 2002 Realtor with Paramount Properties/Rodeo Realty

Clientele: One West Bank, Fannie Mae via ORDMS, Banker's Asset Management, Aurora Loan Servicing, HSBC, Old Republic, AHMSI, Kondaur Capital, USRES, Financial Asset Services

Certifications: Default School, A-REO, NVSI BPO Certified, FORCE Member, NAHREP, CREOBA, RES.NET AMP

Community Involvement/Charity: LA REO team is committed to giving back to the local community through: Volunteering at local schools; Providing educational seminars to home buyers; Contributing to local charities

Servicing Los Angeles and Ventura Counties, CA

Zip Codes: 90004 - 93099

Insurance:

General Liability Policy Number: SBP211896-5. E & O Insurance Coverage \$1,000,000. Scottsdale Insurance Company Policy # EKS3024209.